

**Convening of BSCF HIE Grantees and Stakeholders
By Invitation Only**

**Sponsored by Blue Shield of California Foundation
Le Meridien Hotel – San Francisco, CA
April 22, 2008: 8:30am – 3:30pm**

Objectives

- Learn successes, lessons learned, and promising practices from HIE pioneers
- Develop ideas for moving HIE forward in California
- Display value created by BSCF grantee projects

AGENDA

Objectives

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| 8:30 am – 9:00 am Mercantile Room | Registration and Breakfast Set up for exhibit hall | |
| 9:00am – 9:10am Mercantile Room | Welcome Crystal Hayling, President & CEO, BSCF | |
| 9:10am – 9:30am Mercantile Room | Introductions, Agenda, Goals, Context Deborah Schwab, MS, ANP Director, Health and Technology Program, BSCF | Communicate HIE assessment framework and context |
| 9:30am – 10:00am Mercantile Room | Key Findings: BSCF Survey and Interviews from 13 HIE Grantees Kathy Kim, MPH, MBA Maria Chaves, MPH, MBA | Aggregate findings of survey convey group progress, barriers, promising practices |
| 10:00 am – 11:00am Currency Room | BSCF grantee exhibits and networking | Show and Tell: table top displays of promising HIE practices |
| 11:00 am – 12:30 pm | Leadership Roundtables: Two Concurrent Sessions | |
| #1 Burning platform Mercantile Room | #1 The burning platform for HIE <i>Health Information Exchange (HIE) is intended to enhance the performance of our health care system. As pioneers in the development and deployment of health information technology (HIT) and health information exchange (HIE), you've jumped into the fray where others have not....yet.</i> | Facilitator: Maria Chaves Recorder: Dana Davies Participants help inform the field and BSCF future |

AGENDA

Objectives

This leadership Roundtable will explore::

- *Why do HIE? Why now?*
- *Can we do without it?*
- *What is the vision of a world with perfect HIE? How can promising practices contribute to this vision?*
- *What do we need to do to achieve success—infrastructure, skills, leadership, money, etc?*

grantmaking

#2 Sustainability
Currency Room

#2 Sustainability: crossing the chasm from startup to stayup
Health information exchanges (HIEs) are a new concept dating back only a few years. HIEs are changing the use of technology, the nature of collaboration within communities, and the organizational structures and business models needed to support them. How do we sustain HIEs over the short- and long-term so they can yield the value they promise?

Facilitator: Kathy Kim
Recorder: Nancy Wise

Participants help inform the field and BSCF future grantmaking

This Leadership Roundtable will discuss:

- *What is sustainability?*
- *How do you know when you've achieved it?*
- *What are possible revenue sources and pricing models?*
- *What are the barriers to sustainability? These are forces external to your organizations, not your weaknesses, that could potentially prevent all of us from becoming sustainable.*
- *Who is responsible for sustainability: you, me, the state, the feds, the community, others?*
- *What's the importance of building trust in sustainability?*

12:30 pm – 1:30 pm

Lunch and networking

1:30 pm – 2:00 pm
Mercantile Room

Report out from Leadership Roundtables

2:00 pm – 2:15pm
Mercantile Room

Closing remarks and adjourn
Deborah Schwab, MS, ANP
Director, Health and Technology Program, BSCF

2:15 pm – 3:15pm
Mercantile Room

OPTIONAL -- For BSCF Grantees only
Q & A; group discussion with Deborah Schwab, Director, Health and Technology, BSCF

Ask what you've always wanted to ...